## Quanex Fiscal Third Quarter 2006 Results

August 24, 2006

## Vehicular Products \& Building Products Outperform Markets

Vehicular Products Shipped Tons Up 12\%
Company Increases Quarterly Cash Dividend by 17\%
HOUSTON, Aug. 24, 2006 (PRIMEZONE) -- Quanex Corporation (NYSE:NX) today reported fiscal third quarter results for the period ending July 31, 2006. Net sales in the quarter were $\$ 553.0$ million compared to $\$ 492.6$ million a year ago, and income from continuing operations was $\$ 44.9$ million, equal to the $\$ 44.9$ million reported in the year ago quarter. Diluted earnings per share from continuing operations were $\$ 1.14$ compared to $\$ 1.14$ in the third quarter last year. The Company's mid-quarter guidance was $\$ 1.05-\$ 1.09$ diluted earnings per share from continuing operations. The latest 12 months return on invested capital was $19.0 \%$ compared to $19.7 \%$ a year ago. Diluted earnings per share were $\$ 1.14$ versus $\$ 1.13$ in the year ago quarter.

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Fiscal Third Quarter Highlights
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    -- Net sales at the Building Products segment were a best ever
        $293.2 million compared to $258.9 million in the year ago
        quarter; net sales at the Vehicular Products segment were a third
        quarter record of $259.8 million versus $233.7 million a year
        ago.
    -- Building Products operating income was $41.6 million compared
    to $42.8 million in the year ago quarter; Vehicular Products
    operating income was $40.3 million versus $47.9 million a year
    ago.
-- The Board of Directors approved an $0.08 increase to the annual
    cash dividend, up 17%.
-- 1,042,200 shares of outstanding common stock were repurchased
    at an average price of $38.78. The Board authorized the
    repurchase of an additional 2 million shares of common stock, to
    be purchased at appropriate times, for a total authorization of
    approximately 2.7 million shares.
-- Total debt less cash to capitalization was 8.5% compared to
    19.9% a year ago.
-- A $6.0 million ($0.09 per diluted share) non-cash LIFO charge
    was taken. The charge primarily reflects the substantial rise in
    the price of LME aluminum ingot. Quanex uses the LIFO method of
    accounting, which requires it to forecast year-end inventory
    prices and levels and periodically adjust interim inventory
    balances.
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Selected Financial Information

Fiscal Third Quarter Financials
(\$ in millions, except per share data)

|  | 3rd qtr 2006 | 3rd qtr 2005 | inc/(dcr) |
| :--- | :---: | :---: | :---: |
|  | --con | $\$ 553.0$ | $\$ 492.6$ |
| Net Sales | 69.0 | 76.2 | $12 \%$ |
| Operating Income | 44.9 | 44.9 | (9\%) |
| Income from Continuing Ops. |  | n/c |  |


| EPS: Basic Earnings from Continuing Ops. | \$1.20 | \$1.19 | 1\% |
| :---: | :---: | :---: | :---: |
| EPS: Diluted Earnings |  |  |  |
| EPS: Diluted Earnings | \$1.14 | \$1.13 | 1\% |
| Segment Commentary |  |  |  |
| VEHICULAR PRODUCTS (\$ in millions) |  |  |  |
|  | qtr 2006 | 3rd qtr 2005 | inc/(dcr) |
| Net Sales | \$259. 8 | \$233.7 | 11\% |
| Operating Income | \$ 40.3 | \$ 47.9 | (16\%) |

The Vehicular Products segment is focused on providing customers with engineered steel bar products and value added services. Key market drivers are light vehicle builds (approximately $65 \%$ of segment sales) and heavy duty truck builds (approximately $15 \%$ of segment sales).
"Segment demand improved markedly in the third quarter and, consequently, total steel bar tons shipped were $12 \%$ ahead of year ago shipments," said Raymond A. Jean, chairman and chief executive officer. "North American light vehicle production during our third quarter was up about 3\% compared to the third quarter 2005. However, based on the strength of new powertrain related programs with both the 'Big 3' and the transplant automotive companies, our light vehicle steel bar tons shipped were up $10 \%$, demonstrating our ability to outperform the market. Our three steel bar mills had a combined capacity utilization rate over $95 \%$ in the quarter," said Jean.
"Vehicular Products operating income was down from 2005's third quarter because of unusually high raw material surcharges in effect early in the quarter, but margins this quarter were still very strong at $15.5 \%$. Our third quarter backlog increased $8 \%$ over the second quarter, indicating lower inventory levels in the supply chain, the ramp-up of new programs, and continued strength in our secondary markets," continued Jean.

BUILDING PRODUCTS (\$ in millions)

|  | 3rd qtr 2006 | 3rd qtr 2005 | inc/(dcr) |
| :---: | :---: | :---: | :---: |
| Net Sales | \$293.2 | \$258.9 | 13\% |
| Operating Income | \$41.6 | \$42.8 | (3\%) |

The Building Products segment is focused on providing window and door OEM customers with engineered products and components, and is also a leading provider of common alloy aluminum rolled products. Key market drivers are housing starts (approximately $50 \%$ of segment sales) and remodeling activity (approximately $50 \%$ of segment sales).
"Building Products posted a $13 \%$ increase in third quarter net sales compared to the year ago quarter, while housing starts for the same period were off $10 \%$. Our window and door components experienced flat sales versus the year ago quarter and operating income was down due to lower operating rates and relatively high labor costs. Net sales at aluminum rolled products were $29 \%$ higher than the $\$ 124.8$ million a year ago and operating income was up. Pounds shipped in the quarter were best-ever, up $5 \%$ compared to the year ago quarter, while spread per pound improved $11 \%$ over the same period, the result of higher selling prices and relatively low scrap costs," said Jean.

Cash Flow
"Quanex continued to generate significant cash flow. Cash and equivalents were $\$ 61$ million at quarter end, inline with cash balances at the end of the second quarter, after having spent some $\$ 40$ million buying back our common stock, having made a $\$ 15$ million contribution to the pension fund, and having spent $\$ 18$ million on capital expenditures. We expect continued strong cash flow in the fourth quarter based on strong earnings and lower capital expenditures. Year-to-date, cash provided by operating activities was a very healthy $\$ 129$ million," Jean said.

## Outlook

Quanex sales for the fourth quarter of 2006 are expected to be up some $10 \%$ over the fourth quarter of 2005, supported in part by new program opportunities at the operating segments. The $10 \%$ fourth quarter growth compares favorably to a light vehicle market where builds are expected to be down $7 \%$ from the fourth quarter 2005, and housing starts projected to be down over $15 \%$.

More specifically, in the Vehicular Products segment, business activity is expected to generate favorable comparisons as fourth quarter steel bar ton shipments are estimated to be some $5 \%$ higher than the fourth quarter 2005 and about $3 \%$ better than the third quarter 2006 . New programs with both the 'Big 3' and the Japanese transplant automotive companies should enable the segment to outperform the market in the fourth quarter. The segment is in the process of securing significant new automotive business this calendar year.

And at Building Products, segment net sales are estimated to be up 5\% compared to the fourth quarter 2005, and down about 5\% compared to the third quarter 2006 as we anticipate that our window and door components net sales will experience a slowing of demand due to declining OEM
production levels, partially offset by new business with existing and new customers.
Aluminum rolled products demand is expected to remain at healthy levels, with fourth quarter volume (pounds) expected to be some 10\% higher than the fourth quarter of 2005. With London Metal Exchange aluminum ingot prices at high levels and aluminum scrap cost increases expected to remain relatively more modest, strong material spreads are anticipated to continue in the fourth quarter.

Taken together, the sales and earnings outlook for the balance of 2006 remains favorable. Accordingly, Quanex expects to report diluted earnings per share from continuing operations for the year within a range of $\$ 4.00-\$ 4.10$, which includes an estimated non-cash LIFO charge of some $\$ 0.13$ $\$ 0.16$ per share. Previous guidance had been a range of $\$ 4.00-\$ 4.20$, which did not include a provision for LIFO.

Other
On January 26, 2005, the Company irrevocably elected, pursuant to the indenture governing its $2.50 \%$ convertible senior debentures due 2034, to settle the principal amount of the debentures in cash while the premium amount of the debentures may be settled in any combination of cash and common stock when they become convertible and are surrendered by the holders thereof. Allowing for this election and using an average stock closing price of $\$ 39.86$ for its third quarter, the Company's diluted earnings per share from continuing operations reflect a reduction of $\$ 0.04$.

## Dividend Declared

The Board of Directors declared the Company's quarterly cash dividend of $\$ 0.14$ per share on the common stock, payable September 29, 2006, to shareholders of record on September 15, 2006.

## Corporate Profile

Quanex Corporation is an industry-leading manufacturer of value-added, engineered materials and components serving the vehicular products and building products markets.

Financial Statistics as of 07/31/06
Book value per common share: $\$ 19.51$; Total debt to capitalization: $15.6 \%$; Return on invested capital: $19.0 \%$; Return on common equity: 22.4\%; Actual number of common shares outstanding: 36,964,588.

Definitions
Book value per common share -- calculated as total stockholders' equity as of balance sheet date divided by actual number of common shares outstanding;

Total debt to capitalization -- calculated as the sum of both the current and long term portion of debt, as of balance sheet date, divided by the sum of both the current and long term portion of debt plus total stockholders' equity as of balance sheet date;

Return on invested capital -- calculated as the total of the prior 12 months net income plus prior 12 months after-tax interest expense and capitalized interest, the sum of which is divided by the trailing five quarters average total debt (current and long term) and total stockholders' equity;

Return on common equity -- calculated as the prior 12 months net income, divided by the trailing five quarters average common stockholders' equity.
The Quanex Corporation logo is available at http://www.primezone.com/newsroom/prs/?pkgid=1117
Statements that use the words "expect," "should," "believe," "will," "might," or similar words reflecting future expectations or beliefs are forward-looking statements. The statements found above are based on current expectations. Actual results or events may differ materially from this release. Factors that could impact future results may include, without limitation, the effect of both domestic and global economic conditions, the impact of competitive products and pricing, and the availability and cost of raw materials. For a more complete discussion of factors that may affect the Company's future performance, please refer to the Company's most recent 10-K filing (December 21, 2005) under the Securities Exchange Act of 1934, in particular the section titled, "Private Securities Litigation Reform Act" contained therein.

For additional information, visit the Company's website at www.quanex.com.




|  |  |  | Weighted average common shares outstanding: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 37,531 |  | 37,857 | Basic |  | 37,785 |  | 37,700 |
| 39,857 |  | 39,945 | Diluted |  | 40,190 |  | 39,591 |
| \$ 0.1200 | \$ | 0.0900 | Cash dividends per share | \$ | 0.3433 | \$ | 0.2700 |

QUANEX CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands)
(Unaudited)

| $\begin{aligned} & \text { July 31, } \\ & 2006 \end{aligned}$ |  | $\begin{gathered} \text { October } 31, \\ 2005 \end{gathered}$ |
| :---: | :---: | :---: |
|  | Assets |  |
| \$ 61,151 | Cash and equivalents | \$ 49,681 |
| 184,413 | Accounts and notes receivable, net | 152,072 |
| 156,424 | Inventories | 133,003 |
| 10,212 | Deferred income taxes | 12,864 |
| 6,396 | Other current assets | 4,669 |
| -- | Current assets of discontinued operations | 5,504 |
| 418,596 | Total current assets | 357,793 |
| 1,029,271 | Property, plant and equipment | 969,962 |
| (591,771) | Less accumulated depreciation | (546, 020) |
| $437,500$ | Property, plant and equipment, net | 423,942 |
| $196,349$ | Goodwill | 196,341 |
|  | Cash surrender value insurance policies, net | 24,927 |
| 77,053 | Intangible assets, net | 82,360 |
| 9,814 | Other assets | 9,002 |
| -- | Assets of discontinued operations | 5,846 |
| \$1,164,045 | Total assets | \$1,100,211 |

Liabilities and stockholders' equity

| $\$ 164,522$ | Accounts payable | 129,152 <br> 57,657 |
| ---: | :--- | ---: |
| 9,220 | Accrued liabilities | 73,616 |
| 2,727 | Current maturities of long-term debt | 14,465 |
|  | Current liabilities of discontinued | 2,459 |
| -- | operations | 4,208 |


| 234,126 | Total current liabilities | 223,900 |
| :---: | :---: | :---: |
| 130,680 | Long-term debt | 133,462 |
| -- | Deferred pension credits | 8,158 |
| 7,296 | Deferred postretirement welfare benefits | 7,519 |
| 62,224 | Deferred income taxes | 58,836 |
| 5,911 | Non-current environmental reserves | 6,732 |
| 2,508 | Other liabilities | 2,742 |
| -- | Liabilities of discontinued operations | 2,120 |
| 442,745 | Total liabilities | 443,469 |
| 721,300 | Total stockholders' equity | 656,742 |
| \$1,164, 045 | Total liabilities and stockholders' equity | \$1,100, 211 |

QUANEX CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOW
(In thousands)
(Unaudited)

|  | Nine months ended July 31, |  |
| :---: | :---: | :---: |
|  | 2006 | 2005 |
| Operating activities: |  |  |
| Net income | \$ 121,008 | \$ 123,935 |
| Loss from discontinued operations | 176 | 6,618 |
| Adjustments to reconcile net income to cash provided by operating activities: |  |  |
| Depreciation and amortization | 53,045 | 48,283 |
| Deferred income taxes | 6,040 | 3,150 |
| Stock-based compensation | 3,883 | 590 |
|  | 184,152 | 182,576 |

Changes in assets and liabilities, net of effects from acquisitions and dispositions: Decrease (Increase) in accounts and notes receivable $\quad(32,335) \quad 16,162$ Decrease (Increase) in inventory $\quad(23,396)(6,040)$ $\begin{array}{llrr}\text { Increase (Decrease) in accounts payable } & 35,370 & (40,730) \\ \text { Increase (Decrease) in accrued liabilities } & (12,846) & (847)\end{array}$ $\begin{array}{llrr}\text { Increase (Decrease) in accrued liabilities } & (12,846) & (847) \\ \text { Increase (Decrease) in income taxes payable } & (5,253) & 11,491\end{array}$ Increase (Decrease) in deferred pension and postretirement benefits
$(11,942) \quad 1,544$ Other, net

Cash provided by (used for) operating activities from continuing operations
Cash provided by (used for) operating activities from discontinued operations

Cash provided by operating activities

| 129,726 | 162,881 |
| :---: | :---: |
| (762) | $(2,147)$ |
| 128,964 | 160,734 |
| -- | $(200,519)$ |
| 5,683 | 11,592 |
| $(60,964)$ | $(35,297)$ |
| 461 | -- |
| 275 | 674 |

Cash used for investing activities from continuing operations
$(54,545)(223,550)$
Cash used for investment activities from
discontinued operations
Cash used for investment activities
Financing activities:
Bank borrowings (repayments), net
Purchases of Quanex common stock
Common dividends paid
Issuance of common stock from option
exercises, including related tax benefits
Other, net
Cash provided by (used for) financing
activities from continuing operations
Cash used for financing activities from
discontinued operations

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