

# **Quanex Fiscal Third Quarter 2006 Results**

August 24, 2006

# **Vehicular Products & Building Products Outperform Markets**

Vehicular Products Shipped Tons Up 12% Company Increases Quarterly Cash Dividend by 17%

HOUSTON, Aug. 24, 2006 (PRIMEZONE) -- Quanex Corporation (NYSE:NX) today reported fiscal third quarter results for the period ending July 31, 2006. Net sales in the quarter were \$553.0 million compared to \$492.6 million a year ago, and income from continuing operations was \$44.9 million, equal to the \$44.9 million reported in the year ago quarter. Diluted earnings per share from continuing operations were \$1.14 compared to \$1.14 in the third quarter last year. The Company's mid-quarter guidance was \$1.05 - \$1.09 diluted earnings per share from continuing operations. The latest 12 months return on invested capital was 19.0% compared to 19.7% a year ago. Diluted earnings per share were \$1.14 versus \$1.13 in the year ago quarter.

# Fiscal Third Quarter Highlights

- -- Net sales at the Building Products segment were a best ever \$293.2 million compared to \$258.9 million in the year ago quarter; net sales at the Vehicular Products segment were a third quarter record of \$259.8 million versus \$233.7 million a year ago.
- -- Building Products operating income was \$41.6 million compared to \$42.8 million in the year ago quarter; Vehicular Products operating income was \$40.3 million versus \$47.9 million a year ago.
- -- The Board of Directors approved an \$0.08 increase to the annual cash dividend, up 17%.
- -- 1,042,200 shares of outstanding common stock were repurchased at an average price of \$38.78. The Board authorized the repurchase of an additional 2 million shares of common stock, to be purchased at appropriate times, for a total authorization of approximately 2.7 million shares.
- -- Total debt less cash to capitalization was 8.5% compared to 19.9% a year ago.
- -- A \$6.0 million (\$0.09 per diluted share) non-cash LIFO charge was taken. The charge primarily reflects the substantial rise in the price of LME aluminum ingot. Quanex uses the LIFO method of accounting, which requires it to forecast year-end inventory prices and levels and periodically adjust interim inventory balances.

# Selected Financial Information

Fiscal Third Quarter Financials (\$ in millions, except per share data)

	3rd qtr 2006	3rd qtr 2005	inc/(dcr)
Net Sales	\$553.0	\$492.6	12%
Operating Income	69.0	76.2	(9%)
Income from Continuing Ops.	44.9	44.9	n/c

EPS: Basic Earnings from Continuing Ops.	\$1.20	\$1.19	1%
EPS: Diluted Earnings from Continuing Ops.	\$1.14	\$1.14	n/c
EPS: Diluted Earnings	\$1.14	\$1.13	1%
Segment Commentary			
VEHICULAR PRODUCTS (\$ in mi	llions)		
	3rd qtr 2006	3rd qtr 2005	inc/(dcr)
Net Sales Operating Income	\$259.8 \$ 40.3	\$233.7 \$ 47.9	11% (16%)

The Vehicular Products segment is focused on providing customers with engineered steel bar products and value added services. Key market drivers are light vehicle builds (approximately 65% of segment sales) and heavy duty truck builds (approximately 15% of segment sales).

"Segment demand improved markedly in the third quarter and, consequently, total steel bar tons shipped were 12% ahead of year ago shipments," said Raymond A. Jean, chairman and chief executive officer. "North American light vehicle production during our third quarter was up about 3% compared to the third quarter 2005. However, based on the strength of new powertrain related programs with both the 'Big 3' and the transplant automotive companies, our light vehicle steel bar tons shipped were up 10%, demonstrating our ability to outperform the market. Our three steel bar mills had a combined capacity utilization rate over 95% in the quarter," said Jean.

"Vehicular Products operating income was down from 2005's third quarter because of unusually high raw material surcharges in effect early in the quarter, but margins this quarter were still very strong at 15.5%. Our third quarter backlog increased 8% over the second quarter, indicating lower inventory levels in the supply chain, the ramp-up of new programs, and continued strength in our secondary markets," continued Jean.

## BUILDING PRODUCTS (\$ in millions)

	3rd qtr 2006	3rd qtr 2005	inc/(dcr)
Net Sales	\$293.2	\$258.9	13%
Operating Income	\$41.6	\$42.8	(3%)

The Building Products segment is focused on providing window and door OEM customers with engineered products and components, and is also a leading provider of common alloy aluminum rolled products. Key market drivers are housing starts (approximately 50% of segment sales) and remodeling activity (approximately 50% of segment sales).

"Building Products posted a 13% increase in third quarter net sales compared to the year ago quarter, while housing starts for the same period were off 10%. Our window and door components experienced flat sales versus the year ago quarter and operating income was down due to lower operating rates and relatively high labor costs. Net sales at aluminum rolled products were 29% higher than the \$124.8 million a year ago and operating income was up. Pounds shipped in the quarter were best-ever, up 5% compared to the year ago quarter, while spread per pound improved 11% over the same period, the result of higher selling prices and relatively low scrap costs," said Jean.

## Cash Flow

"Quanex continued to generate significant cash flow. Cash and equivalents were \$61 million at quarter end, inline with cash balances at the end of the second quarter, after having spent some \$40 million buying back our common stock, having made a \$15 million contribution to the pension fund, and having spent \$18 million on capital expenditures. We expect continued strong cash flow in the fourth quarter based on strong earnings and lower capital expenditures. Year-to-date, cash provided by operating activities was a very healthy \$129 million," Jean said.

## Outlook

Quanex sales for the fourth quarter of 2006 are expected to be up some 10% over the fourth quarter of 2005, supported in part by new program opportunities at the operating segments. The 10% fourth quarter growth compares favorably to a light vehicle market where builds are expected to be down 7% from the fourth quarter 2005, and housing starts projected to be down over 15%.

More specifically, in the Vehicular Products segment, business activity is expected to generate favorable comparisons as fourth quarter steel bar ton shipments are estimated to be some 5% higher than the fourth quarter 2005 and about 3% better than the third quarter 2006. New programs with both the 'Big 3' and the Japanese transplant automotive companies should enable the segment to outperform the market in the fourth quarter. The segment is in the process of securing significant new automotive business this calendar year.

And at Building Products, segment net sales are estimated to be up 5% compared to the fourth quarter 2005, and down about 5% compared to the third quarter 2006 as we anticipate that our window and door components net sales will experience a slowing of demand due to declining OEM

production levels, partially offset by new business with existing and new customers.

Aluminum rolled products demand is expected to remain at healthy levels, with fourth quarter volume (pounds) expected to be some 10% higher than the fourth quarter of 2005. With London Metal Exchange aluminum ingot prices at high levels and aluminum scrap cost increases expected to remain relatively more modest, strong material spreads are anticipated to continue in the fourth quarter.

Taken together, the sales and earnings outlook for the balance of 2006 remains favorable. Accordingly, Quanex expects to report diluted earnings per share from continuing operations for the year within a range of \$4.00 - \$4.10, which includes an estimated non-cash LIFO charge of some \$0.13 - \$0.16 per share. Previous guidance had been a range of \$4.00 - \$4.20, which did not include a provision for LIFO.

#### Other

On January 26, 2005, the Company irrevocably elected, pursuant to the indenture governing its 2.50% convertible senior debentures due 2034, to settle the principal amount of the debentures in cash while the premium amount of the debentures may be settled in any combination of cash and common stock when they become convertible and are surrendered by the holders thereof. Allowing for this election and using an average stock closing price of \$39.86 for its third quarter, the Company's diluted earnings per share from continuing operations reflect a reduction of \$0.04.

## **Dividend Declared**

The Board of Directors declared the Company's quarterly cash dividend of \$0.14 per share on the common stock, payable September 29, 2006, to shareholders of record on September 15, 2006.

# Corporate Profile

Quanex Corporation is an industry-leading manufacturer of value-added, engineered materials and components serving the vehicular products and building products markets.

### Financial Statistics as of 07/31/06

Book value per common share: \$19.51; Total debt to capitalization: 15.6%; Return on invested capital: 19.0%; Return on common equity: 22.4%; Actual number of common shares outstanding: 36,964,588.

### **Definitions**

Book value per common share -- calculated as total stockholders' equity as of balance sheet date divided by actual number of common shares outstanding;

Total debt to capitalization -- calculated as the sum of both the current and long term portion of debt, as of balance sheet date, divided by the sum of both the current and long term portion of debt plus total stockholders' equity as of balance sheet date;

Return on invested capital -- calculated as the total of the prior 12 months net income plus prior 12 months after-tax interest expense and capitalized interest, the sum of which is divided by the trailing five quarters average total debt (current and long term) and total stockholders' equity;

Return on common equity -- calculated as the prior 12 months net income, divided by the trailing five quarters average common stockholders' equity.

The Quanex Corporation logo is available at http://www.primezone.com/newsroom/prs/?pkgid=1117

Statements that use the words "expect," "should," "believe," "will," "might," or similar words reflecting future expectations or beliefs are forward-looking statements. The statements found above are based on current expectations. Actual results or events may differ materially from this release. Factors that could impact future results may include, without limitation, the effect of both domestic and global economic conditions, the impact of competitive products and pricing, and the availability and cost of raw materials. For a more complete discussion of factors that may affect the Company's future performance, please refer to the Company's most recent 10-K filing (December 21, 2005) under the Securities Exchange Act of 1934, in particular the section titled, "Private Securities Litigation Reform Act" contained therein.

For additional information, visit the Company's website at www.quanex.com.

QUANEX CORPORATION
INDUSTRY SEGMENT INFORMATION
(In thousands)
(Unaudited)

Three mon July	ths ended 31,		Nine mont July	
2006	2005		2006	2005
		Net sales:		
\$ 259,836 293,211	\$ 233,687 258,872	Vehicular Products Building Products	\$ 724,006 780,846	\$ 786,943 698,794
\$ 553,047	\$ 492,559	Net sales	\$1,504,852	\$1,485,737

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# Operating income:

\$ 40,297 \$	47,932	Vehicular Products	\$	113,968	\$	153,943
41,639	42,804	Building Products		103,411		96,267
(12,909)	(14,515)	Corporate and Other (25,2			)	(28,083)
\$ 69,027 \$	76,221	Operating Income	\$	192,096	\$	222,127

QUANEX CORPORATION
CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per share data)
(Unaudited)

	Three mont July					Nine mont July		
	2006 		2005			2006 		2005 
\$	553,047 442,789		492,559 373,323	Net sales Cost of sales Selling, general and administrative	\$1	L,504,852 L,191,414	\$	1,485,737
	23,963		26,938	expense Depreciation and		68,776		73,869
	17,268		16,077	amortization		52,566		47,844
	69,027 (1,234) 2,296		76,221 (2,463) (743)	Operating income Interest expense Other, net		192,096 (3,689) 2,763		222,127 (7,758) (2,082)
				Income from continuing operations before				
	70,089 (25,186)		73,015 (28,110)	taxes Income tax expense		191,170 (69,986)		212,287 (81,734)
	44,903		44,905	Income from continuing operations Gain (loss) from discontinued		121,184		130,553
	230		(190)	operations, net of taxes		(176)		(6,618)
\$	45,133	\$	44,715	Net income	\$	121,008	\$	123,935
				Basic earnings per common share:				
\$	1.20	\$	1.19	Earnings from continuing operations	\$	3.21	\$	3.46
٣	1.20	٣	1.17	Gain (loss) from discontinued	٣	3.21	۲	3.10
\$		\$	(0.01)	operations	\$	(0.01)	\$	(0.17)
\$	1.20	Ċ	1.18	Basic earnings per share	\$	3.20	\$	3.29
ب ا	1.20	ب ا	1.10	her priore	ب 	3.40	ب 	3.43

# per common share:

		Earnings from continuing		
\$ 1.14	\$ 1.14	operations	\$ 3.05	\$ 3.33
		Gain (loss) from		
		discontinued		
\$ 	\$ (0.01)	operations	\$ 	\$ (0.16)
		Diluted earnings		
\$ 1.14	\$ 1.13	per share	\$ 3.05	\$ 3.17
		Weighted average		
		common shares		
		outstanding:		
37,531	37,857	Basic	37,785	37,700
39,857	39,945	Diluted	40,190	39,591
		Cash dividends		
\$ 0.1200	\$ 0.0900	per share	\$ 0.3433	\$ 0.2700

QUANEX CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands)
(Unaudited)

July 31, 2006		October 31, 2005
	Assets	
\$ 61,151 184,413 156,424 10,212 6,396	Cash and equivalents Accounts and notes receivable, net Inventories Deferred income taxes Other current assets Current assets of discontinued operations	\$ 49,681 152,072 133,003 12,864 4,669 5,504
418,596 1,029,271 (591,771)	Total current assets Property, plant and equipment Less accumulated depreciation	357,793 969,962 (546,020)
437,500 196,349	Property, plant and equipment, net Goodwill Cash surrender value insurance policies,	423,942 196,341
24,733 77,053 9,814 	net Intangible assets, net Other assets Assets of discontinued operations	24,927 82,360 9,002 5,846
\$1,164,045 ======	Total assets	\$1,100,211 = ========
	Liabilities and stockholders' equity	
\$ 164,522 57,657 9,220 2,727	Accounts payable Accrued liabilities Income taxes payable Current maturities of long-term debt Current liabilities of discontinued operations	\$ 129,152 73,616 14,465 2,459

234,126	Total current liabilities	223,900
130,680	Long-term debt	133,462
	Deferred pension credits	8,158
7,296	Deferred postretirement welfare benefits	7,519
62,224	Deferred income taxes	58,836
5,911	Non-current environmental reserves	6,732
2,508	Other liabilities	2,742
	Liabilities of discontinued operations	2,120
442,745	Total liabilities	443,469
721,300	Total stockholders' equity	656,742
	Total liabilities and stockholders'	
\$1,164,045	equity	\$1,100,211
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QUANEX CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOW
(In thousands)
(Unaudited)

(Unaudited)	Nine months July 31	L,
	2006	
Operating activities: Net income Loss from discontinued operations Adjustments to reconcile net income to cash provided by operating activities:	\$ 121,008 176	
Depreciation and amortization Deferred income taxes Stock-based compensation	6,040 3,883	48,283 3,150 590
	184,152	182,576
Changes in assets and liabilities, net of effects from acquisitions and dispositions:  Decrease (Increase) in accounts and notes receivable  Decrease (Increase) in inventory  Increase (Decrease) in accounts payable  Increase (Decrease) in accrued liabilities  Increase (Decrease) in income taxes payable  Increase (Decrease) in deferred pension and postretirement benefits  Other, net	(32,335) (23,396) 35,370 (12,846) (5,253)	(40,730)
Cash provided by (used for) operating activities from continuing operations Cash provided by (used for) operating activities from discontinued operations		162,881
Cash provided by operating activities	128,964	160,734
Investment activities: Acquisitions , net of cash acquired Proceeds from sale of discontinued operations Capital expenditures, net of retirements Retired executive life insurance proceeds Other, net	5,683 (60,964) 461 275	(35,297)
Cash used for investing activities from continuing operations		(223,550)

Cash used for investment activities from discontinued operations	(14)	(362)
Cash used for investment activities	(54,559)	(223,912)
Financing activities:		
Bank borrowings (repayments), net	(2,514)	29,865
Purchases of Quanex common stock	(58,326)	
Common dividends paid	(13,165)	(10,351)
Issuance of common stock from option		
exercises, including related tax benefits	11,112	10,328
Other, net		568
Cash provided by (used for) financing activities from continuing operations Cash used for financing activities from discontinued operations		30,410
Cash provided by (used for) financing activities	(62,949)	30,252
Effect of exchange rate changes on cash and equivalents Increase (Decrease) in cash and equivalents Beginning of period cash and equivalents	14 11,470 49,681	
End of period cash and equivalents	\$ 61,151 ==================================	

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