

## **Quanex Fiscal Fourth Quarter and 2006 Annual Results**

December 6, 2006

Record 2006 Sales of \$2+ Billion

Record Vehicular Products Fourth Quarter
Sales & Operating Income

Best-Ever Aluminum Sheet Products Fourth Quarter Sales & Operating Income

HOUSTON, Dec. 6, 2006 (PRIME NEWSWIRE) -- Quanex Corporation (NYSE:NX) today reported fiscal fourth quarter and 2006 annual results for the period ending October 31, 2006. Net sales for the quarter and year were records at \$527.7 million and \$2,032.6 million, respectively, compared to \$483.3 million and \$1,969.0 million, respectively, in the year ago periods. Income from continuing operations was \$39.1 million for the quarter and \$160.3 million for the year, compared to the \$46.7 million and \$177.2 million, respectively, reported a year ago. Diluted earnings per share from continuing operations were \$1.03 for the fourth quarter and \$4.15 for the year, compared to \$1.17 and \$4.50, respectively, last year. Diluted earnings per share were \$1.03 and \$4.15 for the quarter and the year, respectively. Return on invested capital at fiscal year end was 19.4% compared to 20.8% a year ago.

#### Highlights

- \* Vehicular Products and Aluminum Sheet Products each reported record sales and operating income for a fourth quarter. Engineered Products reported record net sales for the year. Consolidated 2006 net sales of the Company's three reportable segments were best ever at \$2.0 billion.
- \* Cash provided by operating activities for 2006 was \$190.3 million, a second-best year ever, compared to \$249.1 million for 2005.
- \* Total debt less cash to capitalization stood at 3.1% compared to 10.9% a year ago.
- \* The Company entered into a new, unsecured revolving credit facility in September 2006. The \$350 million facility has a term of five years with no outstanding loan balance.
- \* The Phase 9 capital program at the MACSTEEL Monroe facility was completed in the quarter. The \$38 million project adds extensive value added processes to the facility, including a MACPLUS turning and polishing line, bar straightening and testing.
- \* A \$7.1 million (\$0.12 per diluted share) non-cash LIFO charge was taken in the fourth quarter, and for fiscal 2006, LIFO charges totaled \$13.1 million (\$0.21 per diluted share). The LIFO charges reflect the substantial rise in the price of the London Metal Exchange (LME) aluminum ingot and higher steel scrap costs at MACSTEEL. Quanex uses the LIFO method of accounting, which requires it to forecast year-end inventory prices and levels and periodically adjust interim inventory balances with a true-up in the fourth quarter.
- \* During 2006, the Company purchased a total of 1,573,950 shares of outstanding common stock at an average price of \$37.06 and a 3-for-2 stock split was distributed in March.

\* The 2006 cash dividend was increased 35% on an annualized basis to 56 cents per share.

## Selected Financial Information

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Fourth Quarter and Fiscal Year Financials (\$ in millions, except per share data)

	2006		(dcr)		FY 2005	(dcr)
Net Sales Operating	\$527.7		9%	\$2,032.6	\$1,969.0	
	59.3	70.6	(16%)	251.4	292.8	(14%)
Continuing Ops.	39.1	46.7	(16%)	160.3	177.2	(10%)
EPS: Basic Earnings fr Continuing Ops.		\$1.23	(14%)	\$4.35	\$4.69	(7%)
EPS: Diluted Earnings fr Continuing Ops.	om	\$1.17	(12%)	\$4.15	\$4.50	(8%)
EPS: Diluted Earnings		\$0.78	32%	\$4.15	\$3.95	5%
Segment Comm						
VEHICULAR PR		4th qtr 200		-	FY 2006 FY	<i>t</i> 2005
Net Sales Operating In	come				\$988.8 \$1 \$154.6 \$	

Vehicular Products is focused on providing customers with custom engineered steel bar products and value added services. The segment's key market driver is light vehicle builds, which account for 65% of the segment's sales.

"Total steel bar tons shipped at MACSTEEL in the quarter were up 5% over fourth quarter 2005 shipments and up 1% compared to the third quarter 2006, due in part to stronger than expected demand in October," said Raymond A. Jean, chairman and chief executive officer. "MACSTEEL's bar shipments in the quarter were up even though North American light vehicle builds during our fourth quarter were down 11% compared to the fourth quarter 2005, demonstrating our ability to outperform the market. Shipments for fiscal 2006 were flat versus 2005, while light vehicle builds were off 2% overall."

"Vehicular Products operating income was up 10% from last year's fourth quarter due to higher shipments and material spreads. We are realizing the benefits of both additional value added capacity and new programs with the 'Big Three' and transplant automotive companies," continued Jean.

## BUILDING PRODUCTS

# ENGINEERED PRODUCTS (\$ in millions)

	4th qtr 2006	4th qtr 2005	FY 2006	FY 2005
Net Sales	\$132.2	\$150.6	\$524.6	\$487.6
Operating Income	\$ 13.4	\$ 20.9	\$ 52.5	\$ 59.2

Engineered Products is focused on providing window and door OEM customers with engineered products and components. Key market drivers are housing starts (approximately 60% of segment sales) and remodeling activity (approximately 40% of segment sales).

"Engineered Products posted a 12% decrease in fiscal fourth quarter net sales compared to the year ago quarter, while housing starts for the same period were off 22%. Rising new home inventories and mounting cancellations are producing a sharp response from home-builders who continue to reduce builds, and as a result, our window and door components business experienced much slower demand. For 2006, net sales and operating income for the segment were up 8% and down 11%, respectively, over 2005," said Jean.

## ALUMINUM SHEET PRODUCTS (\$ in millions)

	4th qtr 2006	4th qtr 2005	FY 2006	FY 2005
Net Sales	\$135.2	\$107.8	\$539.8	\$484.1
Operating Income	\$ 17.9	\$ 14.3	\$ 82.2	\$ 72.2

Aluminum Sheet Products is a leading-provider of common alloy aluminum sheet products for the building and construction, transportation and other consumer durable markets. Its primary market drivers are housing starts and remodeling activity, which accounts for 60% of segment sales.

"Net sales and operating income were both up 25% in the fourth quarter compared to the year ago period. Nichols Aluminum sheet pounds shipped in the quarter were up 3% compared to the year ago quarter, but off 14% from the third quarter 2006. Shipments for 2006 were down 4% versus 2005. Spread per pound (selling price less raw material costs) for the quarter and year were both up 11% compared to last year as scrap costs have lagged increases in aluminum prices on the LME. Operating income for the year was up 14% to \$82.2 million, a record for Nichols Aluminum," Jean said.

#### Cash Flow

"The Company continued to generate excellent cash flow. Cash provided by operating activities for the year was \$190.3 million. Cash and equivalents were \$105.7 million at year end, after buying back some \$58 million of our common stock, making \$16 million of contributions to the pension funds and investing some \$74 million on capital projects for added productivity and capability. For 2007, we expect continued strong cash flow based on healthy earnings and much lower capital expenditures," said Jean.

#### Outlook

The first quarter is historically the Company's least profitable quarter as there are fewer production days due to the holidays and there is reduced home building activity during the winter period. Net sales for the first fiscal quarter of 2007 are expected to be down some 10% from first quarter 2006 sales, and the Company expects its market drivers to be down appreciably from the year ago period.

## VEHICULAR PRODUCTS

Vehicular Products fiscal first quarter 2007 steel bar ton shipments are estimated to be down about 10% compared to the first quarter 2006, a result of cutbacks made by the Company's Tier 1 and Tier 2 customers, principally in response to the Big Three's estimated 10% light vehicle build rate reduction. Total light vehicle builds in the fiscal first quarter are projected to be down 5% from the year ago quarter. The Vehicular Products segment is expected to outperform the market for fiscal 2007 with new programs at both the "Big Three" and transplant automotive companies.

## **BUILDING PRODUCTS**

At Engineered Products, 2007 fiscal first quarter net sales are expected to be down some 20% compared to the first quarter 2006, as the segment experiences lower demand for its window and door components in the face of declining housing starts and reduced remodeling expenditures. Total housing starts are expected to be down 20% in the quarter.

Aluminum Sheet shipments are expected to be down about 10% compared to year ago first quarter shipments, with momentum expected to return in January. LME aluminum ingot prices are expected to remain high through the first quarter, which should allow for continued healthy material spreads at Nichols Aluminum.

Taken together, the Company expects fiscal first quarter 2007 earnings from continuing operations to be in a range of \$0.35 to \$0.45 per share.

For fiscal 2007, the Company expects to build momentum in all of its businesses as the year progresses. Quanex cautions that it expects its financial performance in the first half of 2007 to lag the first half of 2006. Light vehicle builds and housing starts in the first half of 2007 are forecasted to be down about 6% and 22%, respectively, from the first half of 2006. In the second half of 2007, the Company expects its market drivers to improve over the second half of 2006. Accordingly, fiscal 2007 earnings per share from continuing operations are expected to be in a range of \$3.10 to \$3.60 per share.

## Other

On January 26, 2005, the Company irrevocably elected, pursuant to the indenture governing its 2.50% convertible senior debentures due 2034, to settle the principal amount of the debentures in cash while the premium amount of the debentures may be settled in any combination of cash and common stock when they become convertible and are surrendered by the holders thereof. Allowing for this election using a \$25.45 conversion price and an average stock closing price of \$33.19 for the fourth quarter, the Company's fourth quarter diluted earnings from continuing operations reflect a reduction of \$0.02 per share, and with an average stock closing price of \$38.22 for the year, represent a reduction of \$0.13 per share.

## **Dividend Declared**

The Board of Directors declared the Company's quarterly cash dividend of \$0.14 per share on the common stock, payable December 31, 2006, to shareholders of record on December 18, 2006.

#### Corporate Profile

Quanex Corporation is an industry-leading manufacturer of value added, engineered materials and components serving the vehicular products and building products markets.

#### Financial Statistics as of 10/31/06

Book value per common share: \$20.51; Total debt to capitalization: 15.0%; Return on invested capital: 19.4%; Return on common equity: 22.7%; Actual number of common shares outstanding: 36,989,014.

#### **Definitions**

Book value per common share - calculated as total stockholders' equity as of balance sheet date divided by actual number of common shares outstanding;

Total debt to capitalization - calculated as the sum of both the current and long term portion of debt, as of balance sheet date, divided by the sum of both the current and long term portion of debt plus total stockholders' equity as of balance sheet date;

Return on invested capital - calculated as the total of the prior 12 months net income plus prior 12 months after-tax interest expense and capitalized interest, the sum of which is divided by the trailing five quarters average total debt (current and long term) and total stockholders' equity;

Return on common equity - calculated as the prior 12 months net income, divided by the trailing five quarters average common stockholders' equity.

Statements that use the words "expect," "should," "believe," "will," "might," or similar words reflecting future expectations or beliefs are forward-looking statements. The statements found above are based on current expectations. Actual results or events may differ materially from this release. Factors that could impact future results may include, without limitation, the effect of both domestic and global economic conditions, the impact of competitive products and pricing, and the availability and cost of raw materials. For a more complete discussion of factors that may affect the Company's future performance, please refer to the Company's most recent 10-K filing (December 21, 2005) under the Securities Exchange Act of 1934, in particular the section titled, "Private Securities Litigation Reform Act" contained therein.

For additional information, visit the Company's website at www.quanex.com.

The Quanex Corporation logo is available at http://www.primenewswire.com/newsroom/prs/?pkgid=1117

QUANEX CORPORATION
INDUSTRY SEGMENT INFORMATION
(In thousands)
(Unaudited)

Three mont Octobe			Twelve months ended October 31,	
2006	2005		2006	2005
	1	Net sales:		
\$ 264,793	\$ 230,038	Vehicular Products	\$ 988,799	\$1,017,188
132,157	150,559	Engineered Building Products Aluminum Sheet	524,625	487,578
135,192	107,759	Building Products	539,773	484,112
267,349	258,318	Building Products	1,064,398	971,690
(4,422)	(5,086)	Corporate and Other	(20,625)	(19,871)
	\$ 483,270	Net sales	\$2,032,572	\$1,969,007
		Operating income:		
\$ 40,603	\$ 36,725	Vehicular Products	\$ 154,571	\$ 190,667

 298 \$	70,648	Operating Income	\$	251,394	\$	292,775
		-				
511)	(1,241)	Corporate and Other	(37,894)		i	(29,324)
306	35,164	Building Products		134,717		131,432
27	14,314	Building Products	82,177			72,225
379	20,850	Building Products		52,540		59,207
3	27  06	27 14,314  06 35,164	Aluminum Sheet 27 14,314 Building Products 06 35,164 Building Products	79 20,850 Building Products Aluminum Sheet 27 14,314 Building Products 06 35,164 Building Products	79 20,850 Building Products 52,540  Aluminum Sheet 27 14,314 Building Products 82,177 06 35,164 Building Products 134,717	79 20,850 Building Products 52,540 Aluminum Sheet 27 14,314 Building Products 82,177 06 35,164 Building Products 134,717

QUANEX CORPORATION
CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per share data)
(Unaudited)

	ree mont	•			welve mon Octobe:	r 3	1,
	2006 			2	:006 :	:	
\$5	27,720	\$483,270 371,083	Net sales Cost of sales Selling, general and	\$2	,032,572	\$2	1,969,007 L,512,980
	23,929	23,982			92,705		97,851
	18,508	17,557	amortization		71,074		65,401
	59,298 (1,129) 1,477	70,648 (1,542) 2,233	Operating income Interest expense Other, net		251,394 (4,818) 4,240		292,775 (9,300) 151
		71,339 (24,659)	Income from continuing operations before taxes Income tax expense				283,626 (106,393)
	39,129	46,680	Income from continuing operations Gain (loss) from		160,313		177,233
			discontinued operations, net of taxes				(22,073)
\$	39,175 =====		Net income	\$	160,183	\$	
\$	1.06	\$ 1.23	Basic earnings per common share: Earnings from continuing operations	\$	4.35	\$	4.69
Ś		\$ (0.41)	Gain (loss) from discontinued operations	Ś		Ś	(0.58)
			•				
\$	1.06	\$ 0.82	Basic earnings per share	\$	4.35		
\$	1.03	\$ 1.17	Diluted earnings per common share: Earnings from continuing operations Gain (loss) from	\$	4.15	\$	4.50

\$ \$	discon		\$		\$ (0.55)
\$ 1.03 \$	Diluted e 0.78 per shar		\$	4.15	\$ 3.95
	Weighted common sl outstand	nares			
36,847 3 38,494 4		_		36,859 39,089	37,772 39,809
\$ 0.1400 \$ 0	Cash dividual Cash control Cash		\$	0.4833	\$ 0.3733
QUANEX CORPO CONDENSED CO (In thousand (Unaudited) October 31, 2006	SOLIDATED BALANC	E SHEETS			ober 31, 005
142,788 12,218 5,584	Assets Cash and equival Accounts and not Inventories Deferred income Other current as Current assets	taxes sets			49,681 152,072 133,003 12,864 4,669 5,504
450,609 432,058 196,350 29,108 75,285 18,742	Total curre Property, plant Goodwill Cash surrender of Intangible asset Other assets Assets of discor	nt assets and equipment, value insurance s, net	pol		 357,793 423,942 196,341 28,442 82,360 20,054 5,846
\$1,202,152 =======	Total asset			=====	 114,778
	Liabilities and	stockholders'	equi	ty	
\$ 137,564 54,943 13,185 2,721	Accounts payable Accrued liabilit Income taxes pay Current maturiti Current liabilit operations	ies able .es of long-tern			\$ 129,152 64,466 14,465 2,459 4,208
	operacions				 4,200
208,413 130,680 1,115 7,300 66,189 14,186 15,754	Total currer Long-term debt Deferred pension Deferred postret Deferred income Non-current envi Other liabilities	tirement welfar taxes ronmental rese s	rves		214,750 133,462 8,158 7,519 58,836 17,784 15,407 2,120
443,637 758,515	Total liabi Total stock	lities holders' equity	 7		 458,036 656,742

QUANEX CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOW (In thousands) (Unaudited)

	Twelve months ended October 31,		
	2006		
Operating activities: Net income Loss from discontinued operations Adjustments to reconcile net income to	\$160,183 130	\$155,160	
cash provided by operating activities: Depreciation and amortization Deferred income taxes Stock-based compensation		65,987 (438) 946	
Changes in assets and liabilities,	244,352		
net of effects from acquisitions and dispositions: Decrease (Increase) in accounts and notes receivable Decrease (Increase) in inventory Increase (Decrease) in accounts payable Increase (Decrease) in accrued liabilitie Increase (Decrease) in income taxes payal Increase (Decrease) in deferred pension	8,326 es (8,059) ole (736)	(8,847) (43,696) (419) 19,624	
Other, net	(390)		
Cash provided by (used for) operating activities from continuing operations Cash provided by (used for) operating activities from discontinued operations		250,395 (1,275)	
Cash provided by operating activities Investment activities:	190,271	249,120	
Acquisitions, net of cash acquired Proceeds from sale of discontinued		(200,550)	
operations Capital expenditures, net of retirements Retired executive life insurance proceeds Other, net	(72,262)	11,710 (50,792)  (46)	
Cash used for investing activities from continuing operations		(239,678)	
Cash used for investment activities from discontinued operations	(14)	(1,059)	
Cash used for investment activities Financing activities:	(65,539)	(240,737)	
Bank borrowings (repayments), net Purchases of Quanex common stock Common dividends paid Issuance of common stock from option exercises, including related tax	(2,519) (58,326) (18,362)	(180)  (14,296)	

benefits	11,094	14,295
Other, net	(547)	(70)
Cash provided by (used for) financing activities from continuing operations Cash used for financing activities	(68,660)	(251)
from discontinued operations	(56)	(211)
Cash provided by (used for) financing activities	(68,716)	(462)
Effect of exchange rate changes on cash and equivalents Increase (Decrease) in cash and	11	17
equivalents	56,027	7,938
Beginning of period cash and equivalents	49,681	41,743
End of period cash and equivalents	\$105,708	\$ 49,681
	======	=======

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SOURCE: Quanex Corporation

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