

# Quanex Fiscal First Quarter 2006 Results: Building Products Segment Posts Record 1st Qtr Sales and Operating Income

# February 23, 2006

HOUSTON, Feb. 23, 2006 (PRIMEZONE) -- Quanex Corporation (NYSE:NX) today reported fiscal first quarter results for the period ending January 31, 2006. Net sales were \$444.6 million compared to \$465.2 million a year ago, and income from continuing operations was \$33.5 million versus \$33.9 million in the year-ago period. Diluted earnings per share from continuing operations were \$1.27 compared to \$1.32 in the first quarter last year. Diluted earnings per share were \$1.25 versus \$1.10 in the year-ago quarter. The latest 12 month return on invested capital was 20.3% compared to 11.5% a year ago.

First Quarter Highlights

- Net sales at the Building Products segment were a first quarter record \$225.8 million compared to \$195.6 million in the year-ago quarter; the Vehicular Products segment reported \$218.8 million versus \$269.6 million a year ago.
- Building Products operating income was a first quarter record \$26.7 million compared to \$22.1 million in the year-ago quarter; the Vehicular Products segment reported \$33.2 million versus \$44.6 million a year ago.
- Cash provided by operating activities and capital expenditures were \$38.8 million and \$21.4 million, respectively, compared to \$10.4 million and \$8.7 million, respectively, in the year-ago quarter.
- Net sales for the quarter at Mikron Industries were up 34% from the comparable period last year; earnings for Mikron were \$0.07 per diluted share after interest expense.
- MACSTEEL successfully completed its 2006 pricing contracts.
- Total debt less cash to capitalization was 10.0% compared to 33.2% in the year-ago quarter.
- 354,500 shares of common stock were repurchased at an average price of \$50.51.
- Company began expensing stock options which amounted to \$0.02 per diluted share.
- Temroc Metals was sold.

Selected Financial Information

# First Quarter Financials (\$ in millions, except per share data)

lst	t qtr 2006	1st qtr 2005	inc/(dcr)
Net Sales	\$444.6	\$465.2	(4%)
Operating Income	54.2	59.4	(9%)
Income from Continuing Ops.	33.5	33.9	(1%)
EPS: Basic Earnings from			
Continuing Ops.	\$1.33	\$1.36	(2%)

EPS: Diluted Earnings from Continuing Ops.	\$1.27	\$1.32	(4%)
EPS: Diluted Earnings	\$1.25	\$1.10	14%

# Segment Commentary

# VEHICULAR PRODUCTS (\$ in millions)

	1st qtr 2006	1st qtr 2005	inc/(dcr)
Net Sales	\$ 218.8	\$ 269.6	(19%)
Operating Income	\$ 33.2	\$ 44.6	(26%)

The Vehicular Products segment is focused on providing customers with engineered steel bar products and value added services. Key market drivers are light vehicle builds (approx. 65% of segment sales) and heavy duty truck builds (approx. 15% of segment sales).

"Segment demand was off compared to the allocation environment we experienced in the year-ago quarter, and consequently, steel bar tons shipped were down about 12%," said Raymond A. Jean, chairman and chief executive officer. "However, our monthly shipped tons improved throughout the quarter, with January's tons within 7% of January 2005. Our customers' inventories are at relatively normalized levels following very heavy buying this time last year, and light vehicle builds in our first quarter were up 3% from the year-ago period. Lower material costs and a favorable product mix resulted in a slightly higher spread per ton in the segment. The order backlog continues to improve and we expect second quarter bar shipments to be essentially in-line with the year-ago level" continued Jean.

# BUILDING PRODUCTS (\$ in millions)

	1st qtr 2006	1st qtr 2005	inc/(dcr)
Net Sales	\$ 225.8	\$ 195.6	15%
Operating Income	\$ 26.7	\$ 22.1	21%

The Building Products segment is focused on providing window and door OEM customers with engineered products and components, and is also a leading provider of common alloy aluminum sheet. Key market drivers are housing starts (approx. 50% of segment sales) and remodeling activity (approx. 50% of segment sales).

"Overall housing and remodeling activity was seasonally strong during the quarter, in part, due to mild weather conditions across the Midwest and Northeast. Annualized housing starts held firm at the 2 million mark. Customer orders for our window and door components business products remained steady throughout the quarter and exceeded our expectations. Our Nichols Aluminum business had a 19% drop in pounds shipped during the quarter as we continued to experience the effects of customer destocking; however, pounds shipped in January rebounded nicely, to within 8% of last year, and our customer backlog continues to improve. Our spread per pound improved 9% from a year ago, the result of higher sheet prices, relatively low scrap costs, and a better mix of painted sheet sales," said Jean.

#### Cash Flow

"Cash provided by operating activities in the quarter remained excellent at \$38.8 million, a 273% improvement over the year-ago period, while our quarter ended total debt less cash to capitalization was 10%. During the quarter, we repurchased some 354,000 shares of our common stock at an average price of \$50.51, and we will continue to make purchases at appropriate times as a means to return value to our shareholders," continued Jean.

### Outlook

Overall demand in the Company's two target markets continues to improve compared to the second half of fiscal 2005 and is bolstered by a healthy economy and historically favorable interest rates. In the Vehicular Products segment, business activity is expected to continue to improve, and bar shipments in 2006 are expected to approach 2005 levels, in part, on the strength of new programs. Light vehicle builds in calendar year 2006 are expected to remain strong at an estimated 15.6 million builds, essentially flat to 2005, while heavy truck builds should remain robust at some 340,000 units as producers attempt to sell ahead of new 2007 EPA mandated engine emission requirements. The segment's steel scrap costs are expected to continue to fluctuate during the year and the segment's scrap surcharge mechanism should maintain margin rates over time.

In the Company's Building Products segment, housing starts in 2006 are expected to slow modestly from 2005's record starts, while remodeling and replacement activity are expected to remain very strong. At the segment's window and door components business, overall order activity is seasonally strong, and the outlook for the year remains excellent. It is estimated that their fast growing vinyl window profile demand will drive the business's top line growth by some 15% over last year. At the segment's Nichols Aluminum business, demand continues to rebound. London Metal Exchange (LME) aluminum ingot prices have risen to high levels, while aluminum scrap cost increases have been more modest, improving Nichol's spread.

Taken together, the fiscal 2006 sales and earnings outlook for the Company remains very favorable. Accordingly, for its second quarter and full year, Quanex expects to report diluted earnings per share from continuing operations within a range of \$1.30 to \$1.40 and \$5.40 to \$5.80, respectively.

On January 26, 2005, the Company irrevocably elected, pursuant to the indenture governing its 2.50% convertible senior debentures due 2034, to settle the principal amount of the debentures in cash while the premium amount of the debentures may be settled in any combination of cash and common stock when they become convertible and are surrendered by the holders thereof. Allowing for this election and using an average stock closing price of \$55.92 for its first quarter, the Company's diluted earnings per share from continuing operations were reduced by \$0.03.

# **Corporate Profile**

Quanex Corporation is an industry-leading manufacturer of value-added, engineered materials and components serving the vehicular products and building products markets.

## Financial Statistics as of 01/31/06

Book value per common share: \$26.76; Total debt to capitalization: 16.8%; Return on invested capital: 20.3%; Return on common equity: 26.1%; Actual number of common shares outstanding: 25,152,307.

#### Definitions

Book value per common share -- calculated as total stockholders' equity as of balance sheet date divided by actual number of common shares outstanding;

Total debt to capitalization -- calculated as the sum of both the current and long-term portion of debt, as of balance sheet date, divided by the sum of both the current and long-term portion of debt plus total stockholders' equity as of balance sheet date;

Return on invested capital -- calculated as the total of the prior 12 months net income plus prior 12 months after-tax interest expense and capitalized interest, the sum of which is divided by the trailing five quarters average total debt (current and long term) and total stockholders' equity;

Return on common equity -- calculated as the prior 12 months net income, divided by the trailing five quarters average common stockholders' equity.

Statements that use the words "expect," "should," "believe," "will," "might," or similar words reflecting future expectations or beliefs are forward-looking statements. The statements found above are based on current expectations. Actual results or events may differ materially from this release. Factors that could impact future results may include, without limitation, the effect of both domestic and global economic conditions, the impact of competitive products and pricing, and the availability and cost of raw materials. For a more complete discussion of factors that may affect the Company's future performance, please refer to the Company's most recent 10-K filing (December 21, 2005) under the Securities Exchange Act of 1934, in particular the sections titled, "Private Securities Litigation Reform Act" contained therein.

For additional information, visit the Company's website at www.quanex.com.

# QUANEX CORPORATION CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share data) (Unaudited)

	Three months ended January 31,		
	2006	2005	
Net sales Cost of sales Selling, general and administrative	\$ 444,569		
expense Depreciation and amortization	,	22,810 14,943	
Operating income Interest expense Other, net	(1,240)	59,445 (2,352) (1,917)	
Income from continuing operations before taxes Income tax expense		55,176 (21,245)	
Income from continuing operations Gain (loss) from discontinued operations, net of taxes	(425)	33,931 (5,696)	
Net income	\$ 33,025	\$28,235	
Basic earnings per common share: Earnings from continuing operations	\$ 1.33	\$ 1.36	

Gain (loss) from disco	ntinued operations	Ś	(0, 02)	Ś	(0.23)
Basic earnings per share			1.31		
basic earnings per snare	=			ې 	
Diluted earnings per co Earnings from continuin Gain (loss) from disco	ng operations	\$		\$	(0.22)
Diluted earnings per sha	are	\$	1.25		
Weighted average common Basic Diluted	n shares outstanding	g: 25	5,244 5,710		
Cash dividends per share	e	\$ 0	.1550	\$ (	0.1350
QUANEX CORPORATION INDUSTRY SEGMENT INFORM (In thousands) (Unaudited)	MATION				
		month uary	ns ended 31,		
	2006		2005		
Net sales: Vehicular Products Building Products	\$ 218,773 225,796	3	\$ 269 195	,612	
Net sales	 \$ 444,569			,202	
Operating income: Vehicular Products Building Products Corporate and Other	\$ 33,249 26,707 (5,732	)	(7	,552 ,141 ,248	)
Operating Income	\$ 54,224	ŀ	\$59		
QUANEX CORPORATION CONSOLIDATED BALANCE SH (In thousands) (Unaudited) January 31,	IEETS		Oct	ober	31,
2006 2005			2005		2004
\$ 54,762 \$ 28,191	Assets Cash and equivale Accounts and notes		\$ 49,6	81 \$	41,743
153,465 193,953	receivable, net		152,0		
149,298 140,776 11,467 11,181	Inventories Deferred income		133,00		
8,388 4,804		ets	4,66		2,387
5 000	discontinued		5 50	4	16,068
5,093	operations		5,50	-	,

990,907	1,008,954	Property, plant and equipment Less accumulated	969,962	833,797
(561,177)	(582,771)	depreciation	(546,020)	(488,604)
		Property, plant and		
429,730	426,183	equipment, net	423,942	345,193
196,348	183,593	Goodwill	196,341	121,174
		Cash surrender value		
		insurance policies,		
24,647	24,122	net	24,927	24,439
00 501	00 460	Intangible assets,	00.000	
80,591 8,290	88,463 9,161	net Other assets	82,360 9,002	27,556 9,207
0,290	9,101	Assets of	9,002	9,207
		discontinued		
	22,050	operations	5,846	45,619
\$1,116,986		Total assets		\$ 930,143
========		Liabilities and		========
		stockholders' equity		
\$ 141,624	\$ 159,888	Accounts payable	\$ 129,152	\$ 159,379
58,550	54,312	Accrued liabilities	73,616	45,380
25,122	9,140	Income taxes payable	14,465	4,323
		Current maturities		
2,440	269	of long-term debt	2,459	246
		Current liabilities		
	4,093	of discontinued operations	4,208	7,520
		Total current		
227,736	227,702	liabilities	223,900	216,848
133,450	305,909	Long-term debt	133,462	128,680
7 410	C 710	Deferred pension	0 150	0 004
7,410	6,710	credits Deferred post-	8,158 8,804	
		retirement welfare		
7,560	7,710	benefits	7,519	7,745
		Deferred income		
59,104	44,813	taxes	58,836	53,514
		Non-current		
C 04C	0.000	environmental	6 820	0 1 0 0
6,046	8,966	reserves Other liabilities	6,732	8,188
2,639	2,950	Liabilities of	2,742	2,828
		discontinued		
	2,729	operations	2,120	2,829
443,945	607,489	Total liabilities	443,469	429,436
		Total stockholders'		
673,041	530,081	equity 	656,742 	500,707 
		Total liabilities		
	h.a	and stockholders'		
\$1,116,986		equity	\$1,100,211	
	========			

QUANEX CORPORATION

CONSOLIDATED STATEMENTS OF CASH FLOW

(In thousands)

(Unaudited)

	January 31,		
	2006	:	2005
Operating activities: Net income			
Loss from discontinued operations	\$ 33,025 42		20,235 5,696
Net income from continuing operations Adjustments to reconcile net income to cash provided by operating activities:	33,45	50	33,931
Depreciation and amortization Deferred income taxes	17,55 1,950		15,089
Stock-based compensation	886		208
Deferred pension and postretirement benefits			(2,131)
	53,132		47,097
Changes in assets and liabilities, net of effects from acquisitions and dispositions:			
Decrease (Increase) in accounts and	(1.20)	- \	(10.050)
notes receivable Decrease (Increase) in inventory			(10,052) (17,851)
Increase (Increase) in accounts payable			(12,411)
Increase (Decrease) in accrued liabilities	(15,0	76)	(7,860)
Increase (Decrease) in income taxes payable	e 10,3		12,273
Other, net	(3,677	)	(797)
_	(76		16
Cash provided by operating activities Investment activities:	38,78	37	10,415
Acquisitions , net of cash acquired Proceeds from sale of discontinued	-	-	(197,376)
operations			11,592
Capital expenditures, net of retirements	(21,4	05)	(8,734)
Other, net Cash used for investment activities from			(352)
discontinued operations	(14		(262)
Cash used for investment activities Financing activities:	(15,98	37)	(195,132)
Bank borrowings (repayments), net	(3	0)	170,077
Purchases of Quanex common stock	(17,90		
Common dividends paid			(3,473)
Issuance of common stock, net Other, net	4,21	7	4,438 166
Cash used for financing activities from			
discontinued operations	(56	5)	(53)
Cash provided by (used for) financing activities	(17,73	9)	171,155
Effect of exchange rate changes on			
cash and equivalents	20		10
Increase (Decrease) in cash and equivalents	5,081		(13,552)
Beginning of period cash and equivalents	49,68		41,743
End of period cash and equivalents		52	\$ 28,191

The Quanex Corporation logo is available at: http://www.primezone.com/newsroom/prs/?pkgid=1117.

CONTACT: Quanex Corporation Financial: Jeff Galow 713-877-5327 Media: Valerie Calvert 713/877-5305