## Quanex Fiscal First Quarter 2006 Results: Building Products Segment Posts Record 1st Qtr Sales and Operating Income

February 23, 2006
HOUSTON, Feb. 23, 2006 (PRIMEZONE) -- Quanex Corporation (NYSE:NX) today reported fiscal first quarter results for the period ending January 31,2006 . Net sales were $\$ 444.6$ million compared to $\$ 465.2$ million a year ago, and income from continuing operations was $\$ 33.5$ million versus $\$ 33.9$ million in the year-ago period. Diluted earnings per share from continuing operations were $\$ 1.27$ compared to $\$ 1.32$ in the first quarter last year. Diluted earnings per share were $\$ 1.25$ versus $\$ 1.10$ in the year-ago quarter. The latest 12 month return on invested capital was $20.3 \%$ compared to 11.5\% a year ago.

First Quarter Highlights

- Net sales at the Building Products segment were a first quarter record $\$ 225.8$ million compared to $\$ 195.6$ million in the year-ago quarter; the Vehicular Products segment reported $\$ 218.8$ million versus $\$ 269.6$ million a year ago.
- Building Products operating income was a first quarter record $\$ 26.7$ million compared to $\$ 22.1$ million in the year-ago quarter; the Vehicular Products segment reported $\$ 33.2$ million versus $\$ 44.6$ million a year ago.
- Cash provided by operating activities and capital expenditures were $\$ 38.8$ million and $\$ 21.4$ million, respectively, compared to $\$ 10.4$ million and $\$ 8.7$ million, respectively, in the year-ago quarter.
- Net sales for the quarter at Mikron Industries were up 34\% from the comparable period last year; earnings for Mikron were $\$ 0.07$ per diluted share after interest expense.
- MACSTEEL successfully completed its 2006 pricing contracts.
- Total debt less cash to capitalization was $10.0 \%$ compared to $33.2 \%$ in the year-ago quarter.
- 354,500 shares of common stock were repurchased at an average price of $\$ 50.51$.
- Company began expensing stock options which amounted to $\$ 0.02$ per diluted share.
- Temroc Metals was sold.

Selected Financial Information

|  | 1st qtr 2006 | 1st qtr 2005 | inc/(der) |
| :---: | :---: | :---: | :---: |
| Net Sales | \$444.6 | \$465.2 | (4\%) |
| Operating Income | 54.2 | 59.4 | (9\%) |
| Income from Continuing Ops. | . 33.5 | 33.9 | (1\%) |
| EPS: Basic Earnings from Continuing Ops. | \$1.33 | \$1.36 | (2\%) |

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EPS: Diluted Earnings
    from Continuing Ops.
$1.27
$1.32
(4%)
EPS: Diluted Earnings
$1.25
$1.10

\section*{Segment Commentary}

VEHICULAR PRODUCTS (\$ in millions)
\begin{tabular}{|c|c|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{1st qtr 2006} & \multicolumn{2}{|l|}{1st qtr 2005} & inc/(dcr) \\
\hline Net Sales & \$ & 218.8 & \$ & 269.6 & (19\%) \\
\hline Operating Income & \$ & 33.2 & \$ & 44.6 & (26\%) \\
\hline
\end{tabular}

The Vehicular Products segment is focused on providing customers with engineered steel bar products and value added services. Key market drivers are light vehicle builds (approx. 65\% of segment sales) and heavy duty truck builds (approx. 15\% of segment sales).
"Segment demand was off compared to the allocation environment we experienced in the year-ago quarter, and consequently, steel bar tons shipped were down about 12\%," said Raymond A. Jean, chairman and chief executive officer. "However, our monthly shipped tons improved throughout the quarter, with January's tons within \(7 \%\) of January 2005. Our customers' inventories are at relatively normalized levels following very heavy buying this time last year, and light vehicle builds in our first quarter were up \(3 \%\) from the year-ago period. Lower material costs and a favorable product mix resulted in a slightly higher spread per ton in the segment. The order backlog continues to improve and we expect second quarter bar shipments to be essentially in-line with the year-ago level" continued Jean.

BUILDING PRODUCTS (\$ in millions)
\begin{tabular}{|c|c|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{1st qtr 2006} & \multicolumn{2}{|l|}{1st qtr 2005} & inc/(dcr) \\
\hline Net Sales & \$ & 225.8 & \$ & 195.6 & 15\% \\
\hline Operating Income & \$ & 26.7 & \$ & 22.1 & 21\% \\
\hline
\end{tabular}

The Building Products segment is focused on providing window and door OEM customers with engineered products and components, and is also a leading provider of common alloy aluminum sheet. Key market drivers are housing starts (approx. 50\% of segment sales) and remodeling activity (approx. 50\% of segment sales).
"Overall housing and remodeling activity was seasonally strong during the quarter, in part, due to mild weather conditions across the Midwest and Northeast. Annualized housing starts held firm at the 2 million mark. Customer orders for our window and door components business products remained steady throughout the quarter and exceeded our expectations. Our Nichols Aluminum business had a \(19 \%\) drop in pounds shipped during the quarter as we continued to experience the effects of customer destocking; however, pounds shipped in January rebounded nicely, to within \(8 \%\) of last year, and our customer backlog continues to improve. Our spread per pound improved \(9 \%\) from a year ago, the result of higher sheet prices, relatively low scrap costs, and a better mix of painted sheet sales," said Jean.

\section*{Cash Flow}
"Cash provided by operating activities in the quarter remained excellent at \(\$ 38.8\) million, a \(273 \%\) improvement over the year-ago period, while our quarter ended total debt less cash to capitalization was \(10 \%\). During the quarter, we repurchased some 354,000 shares of our common stock at an average price of \(\$ 50.51\), and we will continue to make purchases at appropriate times as a means to return value to our shareholders," continued Jean.

\section*{Outlook}

Overall demand in the Company's two target markets continues to improve compared to the second half of fiscal 2005 and is bolstered by a healthy economy and historically favorable interest rates. In the Vehicular Products segment, business activity is expected to continue to improve, and bar shipments in 2006 are expected to approach 2005 levels, in part, on the strength of new programs. Light vehicle builds in calendar year 2006 are expected to remain strong at an estimated 15.6 million builds, essentially flat to 2005 , while heavy truck builds should remain robust at some 340,000 units as producers attempt to sell ahead of new 2007 EPA mandated engine emission requirements. The segment's steel scrap costs are expected to continue to fluctuate during the year and the segment's scrap surcharge mechanism should maintain margin rates over time.

In the Company's Building Products segment, housing starts in 2006 are expected to slow modestly from 2005's record starts, while remodeling and replacement activity are expected to remain very strong. At the segment's window and door components business, overall order activity is seasonally strong, and the outlook for the year remains excellent. It is estimated that their fast growing vinyl window profile demand will drive the business's top line growth by some \(15 \%\) over last year. At the segment's Nichols Aluminum business, demand continues to rebound. London Metal Exchange (LME) aluminum ingot prices have risen to high levels, while aluminum scrap cost increases have been more modest, improving Nichol's spread.

Taken together, the fiscal 2006 sales and earnings outlook for the Company remains very favorable. Accordingly, for its second quarter and full year, Quanex expects to report diluted earnings per share from continuing operations within a range of \(\$ 1.30\) to \(\$ 1.40\) and \(\$ 5.40\) to \(\$ 5.80\), respectively.

Other

On January 26, 2005, the Company irrevocably elected, pursuant to the indenture governing its \(2.50 \%\) convertible senior debentures due 2034, to settle the principal amount of the debentures in cash while the premium amount of the debentures may be settled in any combination of cash and common stock when they become convertible and are surrendered by the holders thereof. Allowing for this election and using an average stock closing price of \(\$ 55.92\) for its first quarter, the Company's diluted earnings per share from continuing operations were reduced by \(\$ 0.03\).

\section*{Corporate Profile}

Quanex Corporation is an industry-leading manufacturer of value-added, engineered materials and components serving the vehicular products and building products markets.

Financial Statistics as of 01/31/06
Book value per common share: \$26.76; Total debt to capitalization: 16.8\%; Return on invested capital: 20.3\%; Return on common equity: 26.1\%; Actual number of common shares outstanding: 25,152,307.

\section*{Definitions}

Book value per common share -- calculated as total stockholders' equity as of balance sheet date divided by actual number of common shares outstanding;

Total debt to capitalization -- calculated as the sum of both the current and long-term portion of debt, as of balance sheet date, divided by the sum of both the current and long-term portion of debt plus total stockholders' equity as of balance sheet date;

Return on invested capital -- calculated as the total of the prior 12 months net income plus prior 12 months after-tax interest expense and capitalized interest, the sum of which is divided by the trailing five quarters average total debt (current and long term) and total stockholders' equity;

Return on common equity -- calculated as the prior 12 months net income, divided by the trailing five quarters average common stockholders' equity.
Statements that use the words "expect," "should," "believe," "will," "might," or similar words reflecting future expectations or beliefs are forward-looking statements. The statements found above are based on current expectations. Actual results or events may differ materially from this release. Factors that could impact future results may include, without limitation, the effect of both domestic and global economic conditions, the impact of competitive products and pricing, and the availability and cost of raw materials. For a more complete discussion of factors that may affect the Company's future performance, please refer to the Company's most recent 10-K filing (December 21, 2005) under the Securities Exchange Act of 1934, in particular the sections titled, "Private Securities Litigation Reform Act" contained therein.

For additional information, visit the Company's website at www.quanex.com.
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QUANEX CORPORATION
CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per share data)
(Unaudited)

|  | Three months ended January 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |
| Net sales | \$ | 444,569 | \$ | 465,202 |
| Cost of sales |  | 352,084 |  | 368,004 |
| Selling, general and administrative expense |  | 20,873 |  | 22,810 |
| Depreciation and amortization |  | 17,388 |  | 14,943 |
| Operating income |  | 54,224 |  | 59,445 |
| Interest expense |  | $(1,240)$ |  | $(2,352)$ |
| Other, net |  | 111 |  | $(1,917)$ |
| Income from continuing operations before taxes |  | 53,095 |  | 55,176 |
| Income tax expense |  | $(19,645)$ |  | $(21,245)$ |
| Income from continuing operations |  | 33,450 |  | 33,931 |
| Gain (loss) from discontinued operations, net of taxes |  | (425) |  | $(5,696)$ |
| Net income | \$ | 33,025 | \$ | 28,235 |
| Basic earnings per common share: |  |  |  |  |

```
\begin{tabular}{|c|c|c|c|c|}
\hline Gain (loss) from discontinued operations & \$ & (0.02) & \$ & (0.23) \\
\hline Basic earnings per share & \$ & 1.31 & \$ & 1.13 \\
\hline \multicolumn{5}{|l|}{Diluted earnings per common share:} \\
\hline Earnings from continuing operations & \$ & 1.27 & \$ & 1.32 \\
\hline Gain (loss) from discontinued operations & \$ & (0.02) & \$ & (0.22) \\
\hline Diluted earnings per share & \$ & 1.25 & \$ & 1.10 \\
\hline \multicolumn{5}{|l|}{Weighted average common shares outstanding:} \\
\hline Basic & & 2,244 & & 4,984 \\
\hline Diluted & & 26,710 & & 5,770 \\
\hline Cash dividends per share & \$ & 0.1550 & \$ & 0.1350 \\
\hline \multicolumn{5}{|l|}{QUANEX CORPORATION} \\
\hline ```
INDUSTRY SEGMENT INFORMATION
(In thousands)
(Unaudited)
``` & & & & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{4}{|c|}{Three months ended January 31,} \\
\hline & \multicolumn{2}{|r|}{2006} & \multicolumn{2}{|r|}{2005} \\
\hline \multicolumn{5}{|l|}{Net sales:} \\
\hline Vehicular Products & & 218,773 & & 269,590 \\
\hline Building Products & & 225,796 & & 195,612 \\
\hline Net sales & & 444,569 & & 465,202 \\
\hline \multicolumn{5}{|l|}{Operating income:} \\
\hline Vehicular Products & \$ & 33,249 & \$ & 44,552 \\
\hline Building Products & & 26,707 & & 22,141 \\
\hline Corporate and Other & & \((5,732)\) & & \((7,248)\) \\
\hline Operating Income & \$ & 54,224 & \$ & 59,445 \\
\hline
\end{tabular}

QUANEX CORPORATION
CONSOLIDATED BALANCE SHEETS
(In thousands)
(Unaudited)

\begin{tabular}{|c|c|c|c|c|c|}
\hline 990,907
\((561,177)\) & \(1,008,954\)
\((582,771)\) & \begin{tabular}{l}
Property, plant and equipment \\
Less accumulated depreciation
\end{tabular} & \[
\begin{aligned}
& 969,962 \\
& (546,020)
\end{aligned}
\] & & \[
\begin{aligned}
& 833,797 \\
& (488,604)
\end{aligned}
\] \\
\hline 429,730
196,348 & 426,183
183,593 & Property, plant and equipment, net Goodwill & 423,942
196,341 & & 345,193
121,174 \\
\hline 24,647 & 24,122 & ```
Cash surrender value
    insurance policies,
    net
``` & 24,927 & & 24,439 \\
\hline 80,591 & 88,463 & Intangible assets, net & 82,360 & & 27,556 \\
\hline 8,290 & 9,161 & Other assets & 9,002 & & 9,207 \\
\hline -- & 22,050 & Assets of discontinued operations & 5,846 & & 45,619 \\
\hline \$1,116,986 & \$1,137,570 & Total assets & \$1,100,211 & \$ & 930,143 \\
\hline & & Liabilities and stockholders' equity & & & \\
\hline \$ 141,624 & \$ 159,888 & Accounts payable & \$ 129,152 & \$ & 159,379 \\
\hline 58,550 & 54,312 & Accrued liabilities & 73,616 & & 45,380 \\
\hline 25,122 & 9,140 & Income taxes payable & 14,465 & & 4,323 \\
\hline \multirow[t]{2}{*}{2,440} & 269 & Current maturities of long-term debt & 2,459 & & 246 \\
\hline & & Current liabilities of discontinued & & & \\
\hline -- & 4,093 & operations & 4,208 & & 7,520 \\
\hline \multicolumn{6}{|c|}{Total current} \\
\hline 227,736 & 227,702 & liabilities & 223,900 & & 216,848 \\
\hline 133,450 & 305,909 & Long-term debt & 133,462 & & 128,680 \\
\hline \multirow[t]{2}{*}{7,410} & 6,710 & Deferred pension credits & 8,158 & & 8,804 \\
\hline & & Deferred postretirement welfare & & & \\
\hline 7,560 & 7,710 & benefits & 7,519 & & 7,745 \\
\hline \multirow[t]{2}{*}{59,104} & 44,813 & Deferred income taxes & 58,836 & & 53,514 \\
\hline & & Non-current environmental & & & \\
\hline 6,046 & 8,966 & reserves & 6,732 & & 8,188 \\
\hline \multirow[t]{2}{*}{2,639} & 2,950 & Other liabilities & 2,742 & & 2,828 \\
\hline & & Liabilities of discontinued & & & \\
\hline -- & 2,729 & operations & 2,120 & & 2,829 \\
\hline 443,945 & 607,489 & Total liabilities & 443,469 & & 429,436 \\
\hline 673,041 & 530,081 & Total stockholders' equity & 656,742 & & 500,707 \\
\hline & & Total liabilities and stockholders' & & & \\
\hline \$1,116,986 & \$1,137,570 & equity & \$1,100,211 & \$ & 930,143 \\
\hline
\end{tabular}

QUANEX CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOW
(In thousands)
(Unaudited)
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{4}{|c|}{January 31,} \\
\hline & \multicolumn{2}{|r|}{2006} & \multicolumn{2}{|r|}{2005} \\
\hline \multicolumn{5}{|l|}{Operating activities:} \\
\hline Net income \$ & \$ & 33,025 & \$ & 28,235 \\
\hline Loss from discontinued operations & & 425 & & 5,696 \\
\hline Net income from continuing operations & & 33,450 & & 33,931 \\
\hline ```
Adjustments to reconcile net income
    to cash provided by operating activities:
        Depreciation and amortization
``` & & 17,554 & & 15,089 \\
\hline Deferred income taxes & & 1,950 & & -- \\
\hline Stock-based compensation & & 886 & & 208 \\
\hline Deferred pension and postretirement benefits & & (708) & & \((2,131)\) \\
\hline & & 53,132 & & 47,097 \\
\hline \multicolumn{5}{|l|}{Changes in assets and liabilities, net of effects from acquisitions and dispositions:} \\
\hline Decrease (Increase) in accounts and notes receivable & & \((1,385)\) & & \((10,052)\) \\
\hline Decrease (Increase) in inventory & & \((16,279)\) & & \((17,851)\) \\
\hline Increase (Decrease) in accounts payable & & 12,471 & & \((12,411)\) \\
\hline Increase (Decrease) in accrued liabilities & & \((15,076)\) & & \((7,860)\) \\
\hline Increase (Decrease) in income taxes payable & & 10,362 & & 12,273 \\
\hline Other, net & & \((3,677)\) & & (797) \\
\hline Cash provided by (used for) operating activities from discontinued operations & & (761) & & 16 \\
\hline Cash provided by operating activities & & 38,787 & & 10,415 \\
\hline \multicolumn{5}{|l|}{Investment activities:} \\
\hline Acquisitions, net of cash acquired & & -- & & \((197,376)\) \\
\hline Proceeds from sale of discontinued operations & & 5,432 & & 11,592 \\
\hline Capital expenditures, net of retirements & & \((21,405)\) & & \((8,734)\) \\
\hline Other, net & & -- & & (352) \\
\hline Cash used for investment activities from discontinued operations & & (14) & & (262) \\
\hline Cash used for investment activities & & \((15,987)\) & & \((195,132)\) \\
\hline \multicolumn{5}{|l|}{Financing activities:} \\
\hline Bank borrowings (repayments), net & & (30) & & 170,077 \\
\hline Purchases of Quanex common stock & & \((17,906)\) & & \\
\hline Common dividends paid & & \((3,964)\) & & \((3,473)\) \\
\hline Issuance of common stock, net & & 4,217 & & 4,438 \\
\hline Other, net & & -- & & 166 \\
\hline Cash used for financing activities from discontinued operations & & (56) & & (53) \\
\hline \multicolumn{5}{|l|}{Cash provided by (used for)} \\
\hline Effect of exchange rate changes on cash and equivalents & & 20 & & 10 \\
\hline Increase (Decrease) in cash and equivalents & & 5,081 & & \((13,552)\) \\
\hline Beginning of period cash and equivalents & & 49,681 & & 41,743 \\
\hline End of period cash and equivalents & \$ & 54,762 & & 28,191 \\
\hline
\end{tabular}

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